



CIGIERRE INVESTS IN TEMAKINHO

The investment will allow Temakinho to accelerate its growth strategy with new openings in Europe

Milan, 25th of October 2018 – Today, Cigierre – Compagnia Generale Ristorazione SpA - ,leading company in the Italian restaurant chain market, has announced that it will acquire a majority stake in Temakinho, the leading casual dining restaurant chain offering Japanese-Brazilian cuisine.

The founders of Temakinho, Linda Maroli, Santo Bellistri, Francesco Marconi and Fabrizio Pisciotta, will keep share ownership in the company. Furthermore, they will also retain their leadership roles to further develop internationally a concept that has become one of the most interesting success stories in Italian dining.

In fact, the investment will spur further expansion, allowing for the opening of new restaurant in prestigious and glamorous locations throughout Italy, Spain, the United Kingdom and France. As of today, Temakinho runs a total of 10 restaurants in Milan, Rome, London, Ibiza and Formentera.

“We are extremely pleased to be able to start a new chapter in the story of Temakinho with an important strategic buyer like Cigierre. Since the very first contact, we have developed a strong connection and mutual understanding.” says Francesco Marconi, CEO of Temakinho. “Cigierre is the ideal partner to continue in the expansion of Temakinho, while still upholding the founding principles that have made Temakinho a success: attention to quality, sustainability, culinary exploration and to the style of every single location”.

Thanks to the acquisition, Cigierre, a company controlled by the private equity fund BC Partners, has confirmed itself as the leading player in the Italian restaurant chain market.

“We are certain that our know how, combined with our consolidated presence in the market, will allow Temakinho to fully reach its potential by focusing on prestigious locations, high quality service and ingredients” declares Marco Di Giusto CEO of Cigierre. “With Temakinho, Cigierre has expanded in “premium” casual dining – which has been dubbed “polished casual” in the US – introducing new avenues for the group in the years to come. We are also particularly proud that Linda, Santo, Francesco and Fabrizio have decided to steer the company, demonstrating both passion and a strong bond that will continue to be the secret ingredient to Temakinho’s success”.

Temakinho has been supported by Vitale&Co in quality of financial advisor, by Bonelli Erede as a legal advisor and by Tavecchio Caldara & Associati for tax concerns. On the other side, Cigierre was advised by Mediobanca as a financial advisor and by Linklaters as a legal advisor.



NOTES FOR THE PAPER

Founded in Italy in 2012, Temakinho is the leading European player in Japanese-Brazilian casual dining, with restaurants in Milan, Rome, London, Ibiza and Formentera.

The brand combines traditional Japanese cuisine with the typical flavours and aromas of Brazil, accompanied by Jazz, Samba and Bossa Nova music. The mix of different continents and cultures allows the chefs to create unique dishes which can be paired with refreshing cocktails and beers, all made using the signature Mais Amor cachaca and beer. Every restaurant has a different sign, with characters inspired by the great typographers of Brazilian vernacular culture, and different interior designs that pay homage to different areas of the country. The attention towards high quality ingredients, as well as the decision to exclusively use fish that is sustainably fished or harvested, - key elements found in the DNA of Teamkinho since its beginnings - have allowed the brand to become the first restaurant in the world to be granted the Friend of the Sea certificate in 2016.

As of 2014, Temakinho finances two philanthropy projects in Rocinha, the biggest favela in Brasil and in South America, with the NGO "Il Sorriso dei miei Bimbi". The company has helped in the upgrade and expansion of a kindergarten dedicated to children up to the age of ten, as well as taking upon itself the responsibility to provide meals and school equipment to these children. Furthermore, Temakinho has funded the refurbishment of Garagem das Letras and the construction of the attached Garage Culinario, a space where over 100 teenagers can spend their time far from criminality surrounded by books while learning the basics of cooking from a professional chef.

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